



**DYNACORD**



**Electro-Voice**

We are looking for a

## **Sales Manager Europe (m/f)**

### **Your tasks:**

- Sales responsibility, achievement of agreed targets
- Development of a business plan and sales strategy for the Eastern European market
- Coverage of vertical markets
- Contact for our distributors and customers on site, support and expansion of distribution
- Processing of customer inquiries in cooperation with the Technical Support Team
- Active participation in trade fairs and customer events
- Observation of the market and competition

### **What makes you stand out from the crowd:**

- Degree in business administration or technical studies or comparable education desired
- Proven track of successful sales activities, preferably in the area of Pro Audio (three or more years)
- Experienced in the European markets
- Economic and goal-oriented approach
- Strong argumentation and negotiation skills
- Strong communication presentation and skills
- Acting independently with responsibility
- Very good oral and written knowledge of German and English, Russian language skills desirable
- Good knowledge of MS-Office programs (Outlook, Word, Excel, PowerPoint), experience with SAP desirable
- Flexibility and willingness to travel (40-50%)

### **Every success has its beginning. Apply now!**

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